



December 21, 2017

Mr. Tim Adams
Alpha Public Adjusters
1052 Comanche Rd
New Home, Texas 79381

RE: Technical Guide
Hail Damaged Chopped Glass & Polyester Reinforced Roofing

Dear Tim,

Western Colloid has manufactured Bentonite Clay-based asphalt Emulsion & Coating Roofing systems reinforced with chopped glass and polyester fabric for more than 45 years. Throughout that time frame we are unaware of any technical guide written on how to determine/assess the amount of hail damage and a method of repair to this damage.

You, Tim Adams, had written a concise technical bulletin in 1996, with details showing four (4) different levels of storm damage to the reinforced Emulsion and coated roofs and methods on how to repair each one.

This type of technical bulletin is an important asset to the roofing industry, especially for the insurance adjusters, roofing contractors, and manufacturers.

Your expertise and hands on knowledge of these systems sets you and Alpha Public Adjusters the ability to offer total credibility and knowledge to assist the insurance adjusters in determining the proper level of damage and appropriate level of repair to be performed. This knowledge will assist the insurance adjusters and could conceivably save the insurance company millions of dollars in repair costs for storm damage claims.

Your technical bulletin is also a guide for Western Colloid to use.

Sincerely

Rick Boyce
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